This training material will help guide you through the steps to make your Annual Report filing with the OIC. Here is what page 1 looks like:

Washington State Office of the Insurance Commissioner		Welcome Your Company Name [Home]   [Logout]
Your Company Name WAOIC#: Filing for Year Ending 12/31/2013	NAIC#:	Service Contract Provider
Main Menu 1	2	Annual Report Due Date 03/03/2014
Annual Filing	Documents	Final Submission
See annual filing instructions Financial Responsibility How does the Registrant ensure its financial responsibility? © Funded Reserve Account and Financial Security Deposit © Reimbursement Insurance Policy		Next
Print Validate Filing	Save	Next

We created this training material on a test site. The actual site may look different.

At the bottom of the page, notice the Save button.



You can save your work and return later to continue. In addition, the system times out after a period of inactivity. This would cause you to lose any unsaved work.

You can print your Annual Report to a PDF file using the *Print* button. Please note that it will only print what you have saved. So generally, you'll want to save before you print.

The Validate Filing button will check to ensure that every required item has a response. If you haven't been to pages 2 or 3 yet, you will get validation errors for things you haven't seen yet. We recommend clicking the Validate Filing button when you believe that you've responded to every item and attached all the required documents.

The beige banner near the top shows:

Your company name; date of the Annual Report; WAOIC number; and the Annual Report due date.



# **Financial Responsibility Options**

To begin, click the button next to the type of financial responsibility that your company uses.



After you click, the page will expand to show the questions specific to that type.

Financial Responsibility
How does the Registrant ensure its financial responsibility?
Funded Reserve Account and Financial Security Deposit
C Reimbursement Insurance Policy
General Questions
1. Since the previous annual report (or if this is your first annual report, since the initial registration) have there been any changes in:
A. Your legal status?
⊘ Yes
No No
B. Capital structure or ownership?
O Yes
No No
C. Management Control?
O Yes
© No
D. The form of indemnification under RCW 48.111.040(2)?
© Yes
No No
2. During the filing year, did any state or other regulatory body take disciplinary action against the Registrant, or an officer or director of the Registrant?
© Yes
© No
3. Do all of your service contracts reference your legal name, as required in RCW 48.111.070(2)?
© Yes
© No
4. Has there been a change to the language content of your service contracts?
O Yes
© No
5. Has there been a change to the method by which service contracts are sold to consumers in Washington?
O Yes
© No
Solvency
1. At any time during the filing year, did the liabilities exceed assets?
◎ Yes
◎ No
2. At the time of the Final Submission of the Annual Report, will you attach a copy of your financial statements for the year that have been signed by an independent CPA or other approved financial statements?

### (continued on next page)

les and Claims	
1. Dollar amount of Home Heating Fuel Service Contracts Gross Consideration Received (See the annual filing instructio	ns)
	\$(
2. Dollar amount of Home Heating Fuel Service Contracts Claims Paid	
	\$
2. Read Amount [Const Consideration Descined lass Claims Daid]	
5. Dase Amount [Gross Consideration Received less Claims Palu]	
	şu
Inded Reserve Account	
Attach a copy of the document that shows the amount in the Funded Reserve Account at year end. (0) Documents	
1. Funded Reserve Requirement [Base Amount times 40%]	
	\$0
2. Amount in the Funded Reserve Account at year end	
	\$(
3 Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement	
3 Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement	\$1
3 Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement	\$0
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement  inancial Security Deposit  Attach a copy of the document that shows the amount in the Financial Security Deposit at year end.	\$0 Sufficient
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement Inancial Security Deposit Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents 1. Calculated Financial Security Deposit [Base Amount times 5%]	\$0 Sufficient
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement  inancial Security Deposit  Attach a copy of the document that shows the amount in the Financial Security Deposit at year end.  (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]	\$0 Sufficient
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement inancial Security Deposit Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit	\$0 Sufficient \$0
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Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement  Inancial Security Deposit  Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents  I. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit  3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2]	\$0 Sufficient \$0 \$10,000
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement  inancial Security Deposit  Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit  3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2]	\$0 Sufficient \$0 \$10,000
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement Inancial Security Deposit Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit  3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2]	\$0 Sufficient \$0 \$10,000 \$10,000
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement inancial Security Deposit Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit  3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2]  4. Amount in the Financial Security Deposit at year end	\$0 Sufficient \$0 \$10,000
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement Inancial Security Deposit Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents 1. Calculated Financial Security Deposit [Base Amount times 5%] 2. Minimum Financial Security Deposit 3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2] 4. Amount in the Financial Security Deposit at year end	\$0 Sufficient \$0 \$10,000 \$10,000 \$10,000
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement  Attach a copy of the document that shows the amount in the Financial Security Deposit at year end.  (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit  3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2]  4. Amount in the Financial Security Deposit at year end  5. Amount in the Financial Security Deposit at year end less the Financial Security Deposit Requirement	\$0 Sufficient \$0 \$10,000 \$10,000 \$10,000
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement  nancial Security Deposit  Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit  3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2]  4. Amount in the Financial Security Deposit at year end  5. Amount in the Financial Security Deposit at year end less the Financial Security Deposit Requirement	\$0 Sufficient \$0 \$10,000 \$10,000 \$10,000 \$10,000
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement inancial Security Deposit Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit  3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2]  4. Amount in the Financial Security Deposit at year end  5. Amount in the Financial Security Deposit at year end less the Financial Security Deposit Requirement	\$0 Sufficient \$0 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000
Amount in the Funded Reserve Account at year end less the Funded Reserve Requirement inancial Security Deposit Attach a copy of the document that shows the amount in the Financial Security Deposit at year end. (0) Documents  1. Calculated Financial Security Deposit [Base Amount times 5%]  2. Minimum Financial Security Deposit  3. Financial Security Deposit Requirement [the greater of amount of Financial Security Deposit line #1 or line #2]  4. Amount in the Financial Security Deposit at year end  5. Amount in the Financial Security Deposit at year end less the Financial Security Deposit Requirement  The Financial Security Deposit is Deficient. Attach proof that you have cured the deficiency. (See the annual filing instructions)	\$0 Sufficient \$0 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000 \$10,000

### **Flexible Format**

Depending upon your responses, the Annual Report may ask for more information or documents.

For example, if you answer Yes in General Question #1, a box will appear asking you to explain further. Click in that box to type your explanation.

General Questions		
<ol> <li>Since the previous annual report (or if this is your first annual report, since the initial registration) have there been any changes in:         <ul> <li>A. Your legal status?</li> <li>Yes</li> <li>No</li> </ul> </li> </ol>		
B. Capital structure or ownership?		
No		
C. Management Control? © res © No D. The form of indemnification under RCW 48.111.040(2)? © Yes © No		
	*	
	Ŧ	More

### **General Questions**

#### **General Question #1 — Changes**

Please note that only one explanation box appears for question #1. Therefore, if you answer Yes more than once, you must type your responses for each Yes answer in the single *Please Explain* box.

A sample response to #1C:

Please Explain:	
Our treasurer retired on October 28, 2013. We hired Roy Otis as treasurer on December 13, 2013.	*
	*

### General Question #2 — Regulatory Action

If any regulatory body took disciplinary action against the Registrant, an officer, or director, you will need to provide a detailed explanation in a separate PDF document that you upload with your Annual Report.



#### General Question #3 — Service Contract Language

In this question, confirm whether your service contracts have your company's legal name on them.

#### General Question #4 — Changes to your Contact Language

If you have changed the language of your service contracts during the year, you must attach (upload) a copy of each new contract. If your contracts didn't change from the prior year, you don't have to file them with your Annual Report.



#### General Question #5 — Changes in Sales Methods

Please state whether you have changed the method that you sell service contracts. If you have, we may follow-up with you later.

5. Has there been a change to the method by which service contracts are sold to consumers in Washington?
 Yes
 No

### Solvency

### Question

If the company was insolvent at any time during the year, you will need to explain the circumstances.

Solvency	
At any time during the filing year, did the liabilities exceed assets?	
© res	
© No	
Please explain:	
	* «

### **Financial Statements**

The Registrant must file its financial statements with the OIC.

Often, the financial statements for the filing year aren't available to file with the Annual Report. In that case, you enter the date that you expect to file them with the OIC.



If your estimated date changes, you should amend your Annual Report to update the estimated date of filing.

If your estimated due date passes and you haven't filed, our system will automatically start emailing you reminders until you file.

# Funded Reserve Account and Financial Security Deposit

The amounts required for the Account and Deposit depend on the gross consideration received and claims paid. You enter those two figures and the form will calculate the difference.

Sales and Claims		
1. Dollar amount of Home Heating Fuel Service Contracts Gross Considerat	on Received (See the annual filing instructi	ons)
2. Dollar amount of Home Heating Fuel Service Contracts Claims Paid	Enter your figures	\$0
3. Base Amount [Gross Consideration Received less Claims Paid]		\$0
		\$0

Now enter the amounts for the Funded Reserve Account and Financial Security Deposit at year-end.

Funded Reserve Account		
Attach a copy of the document that shows the amount i (0) Documents	in the Funded Reserve Account at year end.	
1. Funded Reserve Requirement [Base Amount times 40%]	l	
		\$18,000
2. Amount in the Funded Reserve Account at year end		\$22,500
3 Amount in the Funded Reserve Account at year end less t	the Funded Reserve Requirement	
		\$4,500
	Enter your figures	Sufficient
Financial Security Deposit		
Attach a copy of the document that shows the amount i (0) Documents	in the Financial Security Deposit at year end.	
1. Calculated Financial Security Deposit [Base Amou	unt times 5%]	
		\$2,250
2. Minimum Financial Security Deposit		
		\$10,000
3. Financial Security Deposit Requirement [the great	ter of amount of Financial Security Deposit line #1 or line #2	1
	· · · · ·	\$10,000
		\$10,000
4. Amount in the Financial Security Deposit at year e	end	
		\$10,000
5. Amount in the Financial Security Deposit at year (	end less the Financial Security Deposit Requirement	
5. Amount in the Financial Security Deposit at year e	end less the Financial Security Deposit Requirement	 51

Please note that the Annual Report recalculates after you make an entry, so the form may indicate a deficiency until you enter all of your figures.

You must attach a copy of the document that shows that amount in both the Funded Reserve Account and Financial Security Deposit at year-end. If you use a surety bond, you need to include the document that shows you paid for the bond renewal.

If your company uses a Reimbursement Insurance Policy instead, please refer to the Service Contract Provider (Page 1) instructions for the method of identifying the company that issued your policy.

That concludes the question-and-answer portion of the Annual Report. Now would be a good time to save your work.

Next up: Attaching your supplements (Page 2).